



# AL SAQER

PROPERTY MANAGEMENT L.L.C

ALL IN ONE SOLUTIONS IN REAL ESTATE  
Unique management, exceptional service, peaceful life

# WELCOME MESSAGE FROM CEO

In the name of Allah, the Most Gracious, the Most Merciful,

Leading **Al Saqer Property Management** has been a remarkable journey, witnessing our **transformation** from a local service provider to a dominant force in the **international** market. Our steadfast perseverance to excellence and **innovation** has propelled us to expand our presence to Dubai, Al Ain, and beyond.



Motivated by a strong drive to transform aspirations into tangible achievements, our company remains dedicated to advancing our industry through **innovative technologies** and resolute passion. Our conscientiousness has been our mentor, leading us to establish two new companies aimed at providing comprehensive **facility management** and **smart systems solutions**. At Al Saqer, we believe in transforming your vision into reality, creating spaces that not only meet your needs but also bring joy and comfort.

Our team is attentive to delivering customized solutions that align with your unique style and preferences. With our expertise and commitment, we ensure your home becomes a true reflection of your dreams.

The power of teamwork is at the heart of our success. We are deeply grateful for our **exceptional team** and **loyal clients**. Your determination and eagerness fuel our attainments and make our collective dreams come true.

Together, we build more than just spaces; we build lasting relationships and exceptional experiences.

**Hazem Al Hamed**  
CEO

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# KNOW US MORE

## THE STORY OF OUR PASSION

2003

Born in 2003 with a passion for building dreams and crafting spaces, Al Saqer Property Management isn't just another name in the real estate market. We're a part of United Al Saqer Group LLC, a legendary UAE business, shaping skylines and exceeding expectations.

Our story stretches from the heart of Abu Dhabi to the vibrant streets of Dubai, Al Ain and beyond. We manage, own, and lease exceptional residential, commercial, and retail spaces, offering a symphony of quality and affordability that caters to every beat of life's journey.

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**At Al Saqer**, we're committed to providing exceptional services and creating a superior living environment. Our passionate team exceeds expectations.

Including leasing, managing, as well as maintenance and hospitality services, our portfolio includes more than:



**15,000+**  
Apartments



**80+**  
Buildings



**98%**  
Occupancy Rate

Present

Trust Al Saqer for a Seamless Living Experience!

# VISION

## THE STORY OF OUR PASSION

Imagine a future where every building tells a story – a story of dreams realized, ambitions ignited, and lives enriched. That's the world we're building at Al vSaqer.

Our vision is to become the undisputed champion in every market we enter. We won't just manage properties, we'll transform them into vibrant ecosystems, fostering success for businesses, families, and individuals.

Fueled by the relentless pursuit of excellence, we'll empower our passionate team to become architects not just of structures, but of experiences. Through innovation and unwavering commitment, we'll unlock the hidden potential within each space, crafting environments that inspire, empower, and elevate.

Our journey to the top isn't just about growth, it's about leaving a legacy. We envision a future where Al Saqer isn't just a brand. It's a symbol of trust, quality, and the unwavering pursuit of excellence in everything we do.

# OUR VALUES

## YOUR DREAMS, OUR BLUEPRINT.

At Al Saqer, we're more than just property managers; we're your personal real estate architects. We decode your needs and aspirations, crafting a perfect match that unlocks your potential.

We don't just show you spaces; we invite you to explore vibrant possibilities. Imagine insightful tours that ignite your imagination, where every corner whispers with opportunity.

Beyond the initial spark, we're your unwavering guardians. We meticulously maintain the symphony of services within your new home, ensuring a safe, comfortable, and enriching experience. With Al Saqer, your success is our symphony.

# MISSION

At Al Saqer, we're building more than structures. We're building a symphony of success.

Our mission? To craft a work culture that's the envy of the industry. A place where teamwork isn't a buzzword, it's the soundtrack to our achievements.

Here's how we conduct the orchestra:

01

We foster a team spirit where every voice is heard, and every idea is valued. Together, we achieve the extraordinary.

02

Clear goals guide our actions. We celebrate both individual and team victories.

03

Growth never stops at Al Saqer. We equip our team with necessary tools and resources to continually evolve.

04

Exceptional outcomes are our standing ovation. We exceed expectations for clients, investors, and residents, solidifying Al Saqer's leadership position.

The result? Every space becomes a canvas for dreams, a testament to hard work, and a springboard for a brighter future.

# OUR NUMBERS

## Collection & Legal Consultant

**+20,000**

Solved cases

## Property Management

**+15,000**

Unit's Currently Managed

## Owner association

**+1,000**

Units

## Retail management

**+20,000**

Square meter GLA in retail assets

## Marketing

**+2M**

Profiles Visits

## Call Center 24/7

**+3,000**

Monthly Call served

## Sales & leasing

**+15,000**

Square meter GLA in retail assets

## Sales & leasing

**+3,000**

Projects across UAE



SOLUTIONS  
WE OFFER

# SOLUTIONS WE OFFER

Beyond Management:  
Integrated Solutions for Your Space



Property Management  
Facility Management  
Smart Systems

# 01 PROPERTY MANAGEMENT

Lead, Don't Labor: Unleash the Power of Al Saqer Property Management

Picture owning a stunning property – a testament to your hard work and potential. Now, imagine never having to stress about day-to-day operations. At Al Saqer Property Management, we empower you to be the leader of your investment, not its caretaker.



**Expert Property Management:**

Our team is your trusted advisor who handles contracts, tenant relations, and robust financial management.



**Maximized Value & Minimized Stress:**

We ensure your property operates smoothly, maximizing its value and minimizing the burden of ownership.



**Leave Nothing to Chance:**

We meticulously manage every detail, giving you peace of mind.



**Success You Can Trust:**

We expertly orchestrate your property's success, allowing you to focus on what matters most.

## Our Comprehensive Services Include:

- **Effortless Tenant Management:** Thorough screening, efficient onboarding, and clear communication foster long-term, reliable relationships with tenants.
- **Financial Mastery:** We handle rent collection, financial reporting, and budgeting, ensuring steady returns.
- **Maintenance Excellence:** Our vetted specialists provide prompt and professional solutions to any maintenance needs.
- **Tech-Driven Efficiency:** We use state-of-the-art tools to streamline communication, automate tasks, and provide real-time transparency.

With Al Saqer by your side, confidently navigate your property towards a prosperous future. Focus on your financial goals and enjoy the peace of mind knowing your investment is in expert hands.

Let Al Saqer Property Management be your trusted partner, navigating property ownership complexities so you can set a course for a brighter financial future.

# 15,000+

Units Currently Managed



# 02 AMENITIES & FACILITY MANAGEMENT

## **Amenities Management:**

Transforming Amenities into Experiences

At Al Saqer, we believe amenities are more than just features; they're the cornerstones of vibrant communities and thriving workplaces. Our comprehensive amenity management services ensure your facilities are well-equipped. From sparkling pools and state-of-the-art fitness centers to inviting common areas and entertainment spaces, we don't just get everything well-maintained, but ensure creating hubs with enriched experiences.



**We have a wide range of amenities, offering a diverse set of services to elevate every interaction:**

### ➤ **Fitness Facility Management:**

Keep your gym floor, locker rooms, and equipment in top shape with our cleaning, maintenance, and staff support.

### ➤ **Common Area Management:**

Transform common areas into inviting spaces. We handle everything from cleaning and maintenance to ensuring proper furniture arrangement and functionality.

### **Beyond the List:**

Al Saqer's Amenity Management is adaptable and scalable. We understand your specific needs and tailor our services accordingly. Whether it's managing an on-site spa, coordinating personal chef services, or even designing bespoke health retreats, we can create a comprehensive plan to maximize the potential of your amenities.

## Facility Management

**People spend 87% of their time in buildings.**

At Al Saqer, we understand that a well-maintained and efficiently managed facility is the foundation for any successful property. Our comprehensive Facility Management services encompass a wide range of solutions designed to optimize your space.

## Hard Facilities Management (Hard FM)

- **HVAC Maintenance:**  
We keep your heating, ventilation, and air conditioning systems running efficiently and reliably, ensuring occupant comfort and energy savings.
- **Preventative Maintenance:**  
Our proactive approach minimizes the risk of costly breakdowns and extends the life of your building's equipment.
- **Electrical & Plumbing Services:**  
Our team tackles electrical and plumbing issues efficiently, ensuring a safe and functional environment.
- **Capital Project Planning & Management:**  
From renovations to new construction, we handle project planning, execution, and budget management.



## Soft Facilities Management (Soft FM)

- **Janitorial Services:**  
Our dedicated cleaning crews maintain a clean and hygienic environment throughout your facility.
- **Security Services:**  
We collaborate with trusted partners to implement security measures that safeguard your property and its occupants.
- **Waste Management:**  
We handle the disposal of waste in a responsible and efficient manner.
- **Pest Control:**  
Al Saqer utilizes eco-friendly and effective methods to prevent and eliminate unwanted pests.

## Partnering with Al Saqer delivers a range of benefits:



**Reduced Costs**



**Increased Property Value**



**Sustainability**

Let Al Saqer be your trusted partner in facility management. Contact us today to discuss a customized solution that meets your specific needs.

# 03 SMART SYSTEMS

The Security Revolution:

Smart Systems for a Safer World



Security at its core: Security systems, by definition, are interconnected components designed to safeguard something.

In today's world, security is an essential element for everyone, from individuals to businesses. It's the foundation for success, a barrier against risks, and the cornerstone of a comfortable and secure environment.

## **Beyond Basics:**

### **The Rise of Sophisticated Solutions**

As life becomes more complex and threats diversify, the need for advanced security solutions grows ever stronger. Here's where we come in. We offer a comprehensive suite of integrated solutions to meet your specific needs, including CCTV monitoring, access control systems, intercoms, attendance and exit systems, gate barriers, biometric readers, intrusion alarms, and much more.

## › **The Power of Our Smart Security:**

**Comprehensive Protection:** We provide a wide range of integrated solutions to address all your security concerns, from perimeter monitoring to internal access control.

**Peak Performance:** We leverage the latest technology to ensure our systems deliver optimal performance and maximum effectiveness.

**Remote Command:** Our advanced control systems empower you to manage your security remotely, from anywhere in the world, using your smartphone or computer.

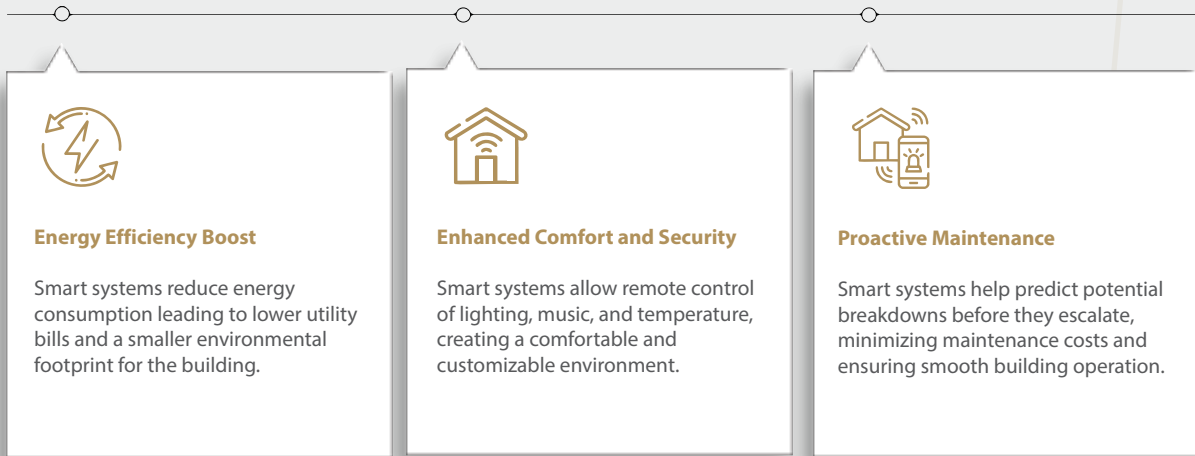
**Unmatched Expertise:** We have extensive experience in security solutions, serving clients from diverse sectors.

**Exceptional Support:** We prioritize customer service, offering 24/7 technical support for your peace of mind.

## ➤ **Smart Systems: Revolutionizing Real Estate**

Smart systems are transforming the real estate industry by offering innovative solutions that enhance building efficiency and improve residents' lives. These systems enable remote control of lighting, ventilation, and air conditioning while proactively monitoring energy consumption and identifying potential problems.

## ➤ **Benefits of Real Estate Smart Systems:**



## ➤ **Examples of Real Estate Smart Systems:**

### **General Atmosphere Control Systems:**

These systems enable remote control of temperature, ventilation, and air conditioning, automatically adjusting them for a comfortable environment.

### **Smart Security Systems:**

These systems provide control over entry/exit points, early warning systems, and cameras, elevating the sense of security.

### **Home Automation Systems:**

These systems allow remote control of household appliances like refrigerators and washing machines, saving time and effort.

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## **The Future of Security: Both Smart and Secure**

As technology evolves, smart systems are becoming increasingly prevalent in the real estate world, offering innovative and efficient solutions that improve the quality of life for building residents and increase property value.

We offer personalized security solutions tailored to your specific needs, providing the peace of mind you deserve.

Let's work together towards a safe and prosperous future!



# SOLUTIONS WE OFFER

■ The Future of Sustainability  
We Speak Innovation



Control of Power Saving  
Technology

# CONTROL OF POWER SAVING

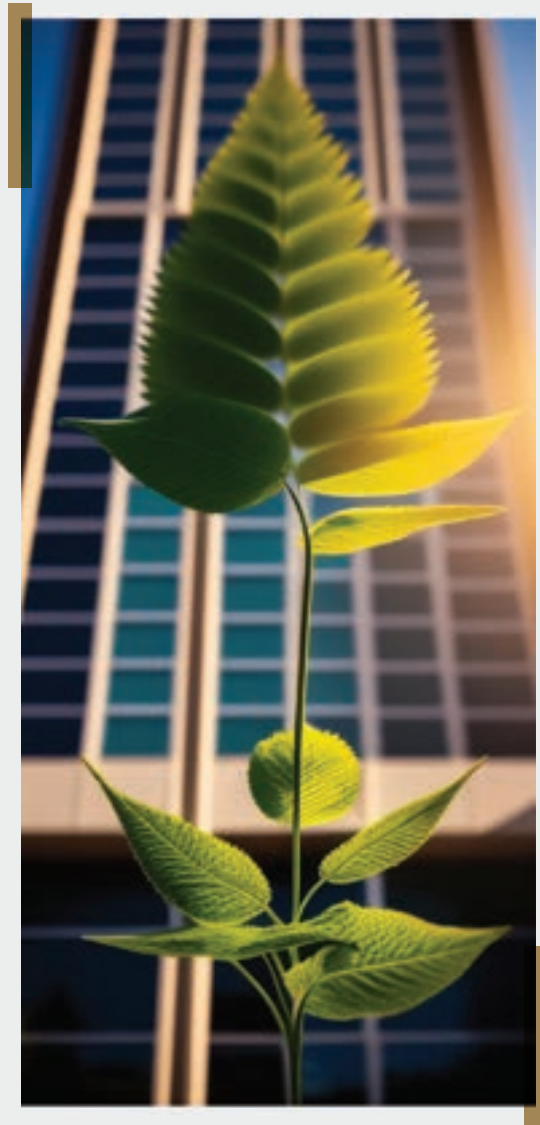
Empowering Sustainability, Building a Brighter Future, One Smart Choice at a Time.

At Al Saqer, we believe that properties are not just beautiful, but also brilliantly efficient. We go beyond traditional management by incorporating cutting-edge strategies to minimize your energy consumption and environmental impact.

Think of us as sustainability champions. We partner with eco-conscious vendors to equip your property with energy-saving appliances and lighting systems. Our commitment extends beyond hardware. We empower residents with educational initiatives, fostering a culture of responsible energy use.

## The benefits are a win-win

- **Reduced Costs, Happy Tenants:**  
Lower utility bills translate to significant savings for both you and your tenants. Additionally, living in a sustainable space fosters a sense of environmental responsibility for everyone.
- **Smarter Investment, Greener Future:**  
Energy-efficient buildings are not just good for the planet, they're good for your bottom line.
- **Green isn't just a color:**  
Lower operating costs and a growing demand for sustainable living translate to increased property value and a more attractive investment opportunity.



## Building a Brighter Future, One Smart Choice at a Time

### Here's how we empower smart energy choices in your property:

By implementing a multi-faceted approach, Al Saqer empowers you and your residents to make conscious decisions that minimize your environmental impact and create a more sustainable future. We achieve this through three key strategies: Here's how we empower smart energy choices in your property:

#### Energy Audits and Optimization:

Our team meticulously analyzes your property's energy consumption, identifying areas for improvement.

#### Eco-Friendly Upgrades:

We partner with responsible vendors to outfit your building with the latest energy-efficient appliances and lighting systems.

#### Resident Education:

We believe in empowering residents. Through engaging educational initiatives, we foster a culture of responsible energy use, turning every resident into a sustainability champion.

Partner with Al Saqer and invest in a bright future – not just for your property, but for the planet as well.

### The result? A win for everyone.



You'll enjoy lower operating costs and a more attractive property.



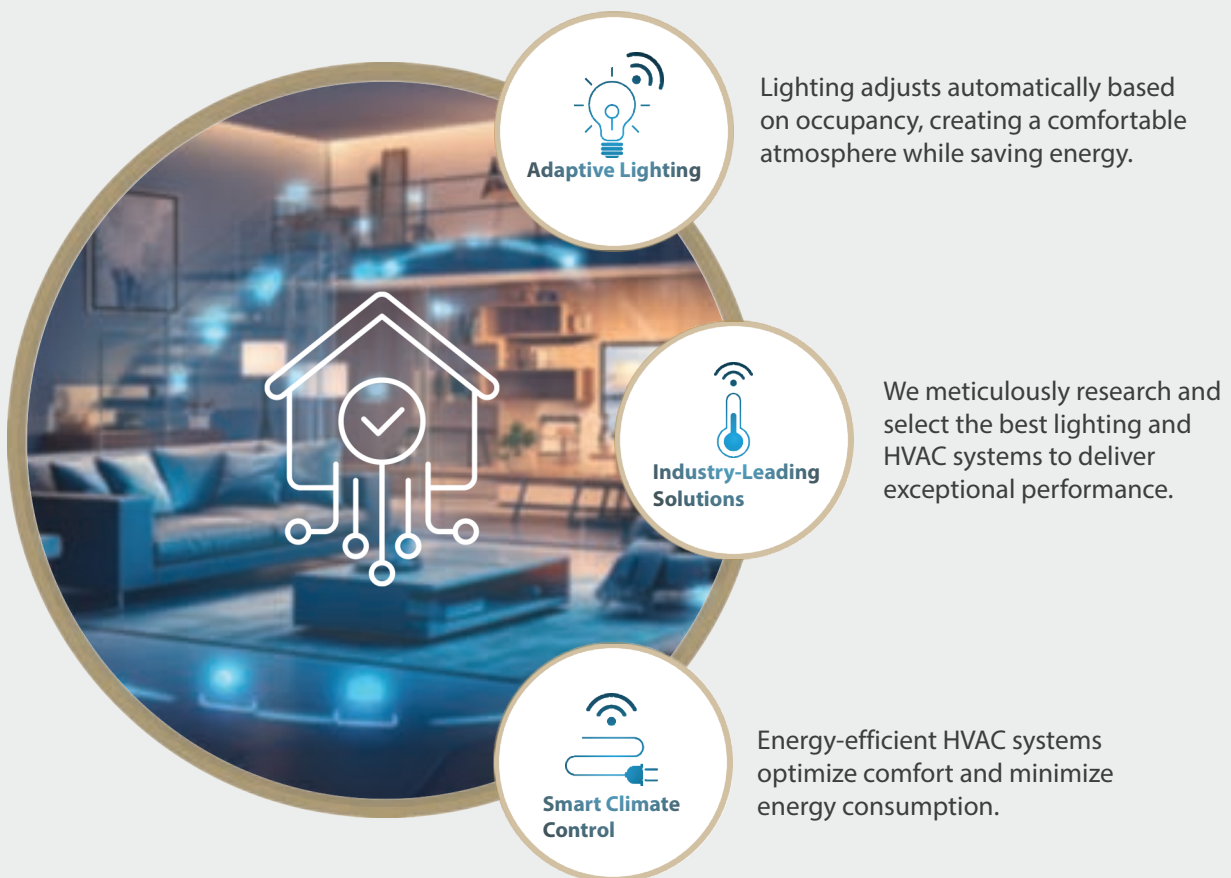
Your tenants will get lower utility bills and a comfortable, sustainable living environment.

And together, we'll contribute to a greener future.

# TECHNOLOGY

At Al Saqer, we believe the future of property management is intelligent, automated, and sustainable. That's why we're at the forefront of technological innovation, seamlessly integrating cutting-edge systems to transform your building into a high-tech haven. This translates not only to convenience and comfort for residents, but also to significant environmental and financial benefits for you, the investor.

› **Intelligent Living:**  
Imagine a space where intelligence anticipates your needs:



This isn't a futuristic fantasy – it's the reality Al Saqer delivers with our advanced power-saving technology. We meticulously research and select industry-leading lighting and HVAC systems that minimize energy consumption without compromising on a comfortable living environment.

## Our commitment extends far beyond just hardware



We leverage sophisticated control systems to act as the brains behind your building's operation. These systems meticulously monitor and manage every aspect – from lighting and air conditioning to security and water usage – in real-time.

### This allows us to

identify potential issues before they escalate, ensuring smooth operation maximizing the effectiveness of our energy-saving strategies.



By embracing technology and automation, Al Saqer empowers you to create a smarter, more sustainable property's. A property that not only respects the environment by minimizing its carbon footprint, but also respects your bottom line by reducing operating costs.

Partner with Al Saqer and experience the future of property management – a future where innovation meets sustainability, building a smarter tomorrow, today.

# LEGAL CONSULTANCY

## Recovering Your Assets and Resolving Disputes with Confidence

### Streamlined Debt Collection:

#### **Pre-Collection Strategies:**

Our team works proactively to collect outstanding debts before they escalate. This includes sending clear and concise reminder notices and negotiating amicable settlements.

#### **Debt Recovery Expertise:**

When pre-collection efforts are unsuccessful, we employ proven legal tactics to recover your assets. We negotiate with debtors, pursue legal action if necessary, and utilize effective collection strategies to maximize your return.

#### **Regular Communication:**

We understand the importance of keeping you informed. We provide regular updates on the progress of your case and work closely with you to ensure your expectations are met.

### Expert Legal Guidance:

#### **Dispute Resolution:**

Our legal consultants offer expert advice and representation to resolve a wide range of disputes, including breach of contract, commercial disputes, and property issues. We utilize negotiation, mediation, and litigation strategies to achieve a favorable outcome.

#### **Contract Review & Drafting:**

Our team can assist you in drafting, reviewing, and negotiating contracts to ensure your interests are protected. We provide clear and concise legal advice to help you avoid potential pitfalls and ensure your agreements are legally sound.

#### **Compliance & Regulations:**

Navigating complex regulations can be daunting. We offer guidance on relevant laws and regulations to ensure your business practices are compliant and minimize the risk of legal issues.

### Benefits of Partnering with Al Saqer:



**Increased Recovery Rates**



**Minimized Disruption**



**Reduced Costs**



**Peace of Mind**

Don't let outstanding debts or legal matters hinder your success. Contact Al Saqer today and let our team help you recover your assets, resolve disputes, and move forward with confidence.

# EVENTS & ACTIVITIES

Al Saqer: Building a Community that cares - We launch events and initiatives beyond property management.

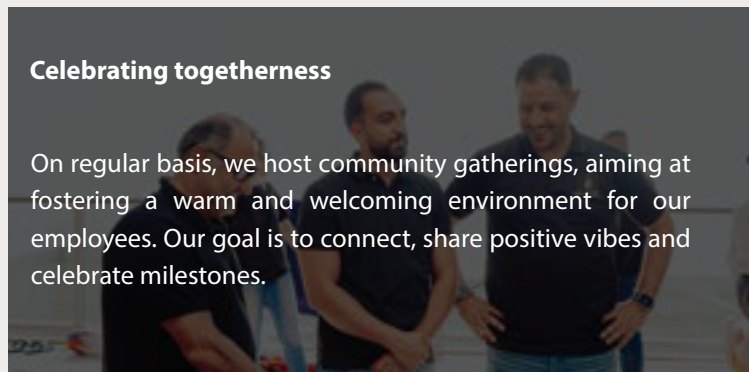
Al Saqer, we believe in creating a holistic experience that extends far beyond property management. We actively foster a vibrant community spirit by organizing and participating in events and initiatives that enrich the lives of residents, staff, and the environment.

Here's a glimpse into how we're making a difference:



**Giving Back for a Healthier Future**

We're proud supporters of regular blood donation drives, promoting a culture of social responsibility and encouraging residents and staff to become life-saving heroes.



**Celebrating togetherness**

On regular basis, we host community gatherings, aiming at fostering a warm and welcoming environment for our employees. Our goal is to connect, share positive vibes and celebrate milestones.



**Sustainability Champions**

Concerned about the environment? So are we! We organize informative campaigns raising awareness about eco-friendly practices and encouraging resident participation in initiatives like tree-planting drives and community clean-up events.



**Engaging with the Neighborhood**

We actively support local charities and participate in community events, fostering a sense of belonging and connection within the neighborhoods entrusted to our care. Think of us as your partner in building a thriving local network.

Consider us your friendly guide to building a close-knit community. With every event and activity we organize, we're weaving stronger bonds and fostering a sense of belonging and care among us all. Together, we're creating a vibrant environment where everyone feels valued and connected.



# INTERNATIONAL CERTIFICATES

## AL SAQER: EXCELLENCE DEFINED BY CERTIFICATIONS

Demonstrating our dedication to the UAE community, Al Saqer is proud to hold an In-Country Value (ICV) certificate with a score of 64.69%. Awarded by the UAE government, this prestigious recognition highlights our commitment to supporting local businesses and contributing to the nation's economic diversification.



Prioritizing local partnerships ensures exceptional service while aligning with our sustainability goals. It's a win-win for all.

### Al Saqer's Commitment to ISO Excellence:

We are proud to hold certifications in several key ISO standards, each contributing to our overall success and resident satisfaction. Here's a closer look at some of the critical certifications we've achieved:

<p><b>ISO 9001</b> <b>Quality Management Systems</b></p>	<p>This certification emphasizes our commitment to consistently providing high-quality property management services. It ensures a focus on customer satisfaction, process improvement, and a structured approach to achieving operational excellence.</p>
<p><b>ISO 14001</b> <b>Environmental Management Systems</b></p>	<p>Demonstrating our dedication to environmental responsibility, this certification signifies our commitment to minimizing our environmental impact. It ensures we implement sustainable practices, reduce resource consumption, and continuously strive to leave a smaller ecological footprint.</p>
<p><b>ISO 45001</b> <b>Safer Work Environment and Employee Well-being</b></p>	<p>The safety and well-being of our staff and residents is paramount. This certification signifies our commitment to maintaining a safe and healthy work environment, implementing risk mitigation strategies, and promoting a culture of safety awareness.</p>
<p><b>ISO 55000</b> <b>Asset Management Systems</b></p>	<p>Highlighting our commitment to optimizing the performance and lifespan of the properties we manage, ISO 55000 certification ensures we have a robust system in place for asset care. This translates to cost savings for our clients, improved energy efficiency, and a more sustainable approach to property management.</p>
<p><b>ISO 41001</b> <b>Facility Management Systems</b></p>	<p>Demonstrating our dedication to best practices in facility management, this certification ensures we have a comprehensive framework in place to deliver exceptional facility management services. This translates to efficient operations, a focus on occupant well-being, and a commitment to continuous improvement within the facilities we manage.</p>

## **BENEFITS OF AL SAQER'S ISO CERTIFICATIONS:**

By achieving these certifications, Al Saqer offers several advantages to our clients and residents:



**Enhanced Trust and Confidence:** ISO certifications act as a third-party validation of our commitment to quality, sustainability, and safety. This translates to increased trust and confidence from our clients and residents.

### **Improved Performance and Efficiency:**

The rigorous frameworks outlined in ISO standards guide us towards continuous improvement in all aspects of our operations. This translates to better efficiency, cost savings, and a more streamlined property management experience.

### **Sustainable Practices and Reduced Environmental Impact:**

Our commitment to ISO 14001 and ISO 55000 ensures we prioritize environmentally responsible practices, minimize our environmental impact, and contribute to a greener future.

### **Safer Work Environment and Employee Well-being:**

ISO 45001 certification ensures a safe and healthy work environment for our staff, fostering better employee well-being and reducing the risk of accidents or injuries.

### **Investing in Excellence:**

Al Saqer's commitment to ISO certifications goes beyond simply obtaining the certificates. We actively maintain and improve our management systems, ensuring ongoing compliance with the most up-to-date standards. This continuous pursuit of excellence guarantees that our clients and residents receive the best possible property management services, delivered with the highest standards of quality, sustainability, and safety in mind.

Partner with Al Saqer and experience the difference that comes with a commitment to excellence, validated by internationally recognized ISO certifications.

# RECOGNITIONS:

Al Saqer Property Management is widely recognized for its commitment to excellence, innovation, and smart solutions. Our forward-thinking approach integrates cutting-edge technology, from energy-efficient systems to smart security, enhancing the value and experience of the properties we manage. Known for creating vibrant, future-ready spaces, we continually set new standards in property management, ensuring optimal living and working environments for our clients. At Al Saqer, we go beyond traditional management, crafting solutions that are smart, sustainable, and tailored to modern needs.



## LUXURY LIFESTYLE AWARD 2024

Luxury Lifestyle Award: A testament to our exceptional service quality, positioning us as a leader in creating superior living experiences across the UAE.

## PROPERTY MANAGEMENT COMPANY OF THE YEAR 2024 AWARD

Property Management Company of the Year 2024 Award: Recognizes our excellence in delivering innovative and reliable property management services, reaffirming our commitment to industry leadership.



# PAPERLESS IS THE WAY FORWARD

A Sustainable Future Starts Here

In today's digital age, clinging to outdated paper-based systems is not only inefficient but also environmentally detrimental. At Al Sager company, we believe that embracing a paperless approach is the way forward. It's a win-win situation for both your business and the planet.

# WHY GO PAPERLESS?

## **Environmental Responsibility:**

Every sheet of paper used contributes to deforestation and resource depletion. By minimizing paper consumption, we can significantly reduce our environmental footprint. Achieving a zero-waste paper environment is a core goal for our company.

## **Enhanced Efficiency:**

Paper-based processes are often cumbersome and time-consuming. Switching to digital systems streamlines workflows, improves access to information, and saves valuable time and resources.

## **Improved Organization:**

Digital documents are easily searchable, organized, and accessible from anywhere. Gone are the days of digging through filing cabinets!

## **Enhanced Security:**

Digital documents come with built-in security features, minimizing the risk of loss or unauthorized access.

## OUR COMMITMENT TO A SUSTAINABLE FUTURE!

While we strive for a paperless environment, achieving **100%** paper elimination may not always be feasible. However, we are dedicated to minimizing our reliance on paper and maximizing recycling efforts.

**JOIN US ON THE JOURNEY TO A PAPERLESS FUTURE  
BY OPTING FOR ELECTRONIC COMMUNICATION WHEN INTERACTING WITH US**

✉ [alsaqer@alsaqergroup.com](mailto:alsaqer@alsaqergroup.com)

GOING PAPERLESS ISN'T JUST ABOUT OUR COMPANY;  
IT'S A COLLECTIVE EFFORT TOWARDS A GREENER FUTURE.

# PROJECTS

## FEW OF OUR PROJECTS

### ABU DHABI MOTORS

#### ABU DHABI

Al Saqer proudly serves as the comprehensive facility management partner for Abu Dhabi Motors, overseeing all aspects of their showrooms and service centers. From routine cleaning and maintenance to specialized services, we ensure a smooth operation and a welcoming environment for both customers and staff.



### SAMA TOWER

#### DUBAI

Al Saqer's reach extends to Dubai as well! We manage Sama Tower, delivering the same exceptional facility management services – soft, hard, and specialized – that ensure a welcoming space, top-notch operation, and a well-maintained environment for residents and staff.

### AL BUSTAN COMPLEX

#### ABU DHABI

Our team provides a full spectrum of services, including soft FM (landscaping, waste management, etc.), hard FM (fire safety systems maintenance, etc.), and specialized services. By partnering with Al Saqer, Al Bustan Complex enjoys a well-maintained building, efficient operations, and a welcoming environment for all occupants.



# PROJECTS

## AL ANDALUS COMPOUND AL AIN

Al Saqer's reach extends beyond city centers. We also manage Al Andalus Compound in Al Ain, offering the same comprehensive facility management services. This ensures a well-maintained environment and efficient operations for residents within the compound.



## AWQAF'S BUILDINGS

As part of our esteemed portfolio, Al Saqer Property Management proudly manages over 730 units in partnership with the Endowments and Minors' Funds Management Authority (Awqaf). This collaboration showcases our dedication to delivering top-tier property management services, ensuring the highest standards of care and innovation. Through our comprehensive 360-service solutions, we integrate smart technologies and sustainable practices, enhancing the efficiency and value of Awqaf's properties across Abu Dhabi and beyond.

# SUCCESS STORIES

Al Saqer: Building Success Stories Across Every Service

## ➤ **Landmark's Occupancy Soars:**

Landmark, a property previously struggling with a **70%** occupancy rate, partnered with Al Saqer's leasing and property management expertise. Landmark Tower is the 3rd tallest tower in Abu Dhabi. Through strategic marketing initiatives, we achieved a remarkable 20% increase in occupancy, reaching a desirable **94%** rate. This success story demonstrates our ability to attracting residents, maximizing returns and solidifying our UAE leadership.

## ➤ **Al Bustan Tower Embraces Automation:**

Al Bustan Tower, known for its sophisticated design, sought to further **enhance resident comfort** and operational efficiency. Al Saqer's facility management team implemented a comprehensive automation system, including smart lighting, access control, and HVAC controls. This resulted in a more comfortable living environment for residents, reduced energy consumption, and streamlined maintenance operations for the building management.

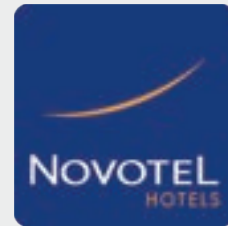
## ➤ **Hospitality:**

Al Saqer's expertise extends to a diverse range of hospitality settings. We collaborate with established **luxury hotels** like Novotel Al Bustan in Abu Dhabi, ensuring their guests receive exceptional service throughout their stay. We also partner with innovative hospitality brands like AG Hotel, which redefines affordable luxury by offering superior comfort and all **essential amenities** under one roof.





Additionally, our experience extends to modern and convenient serviced apartments like Adagio, catering to guests seeking a comfortable and hassle-free experience while exploring the city. This dedication to exceeding expectations across all hospitality segments ensures our partners consistently deliver a memorable experience for every guest.



## REVIEWS & TESTIMONIALS

Here's What Clients Say About Us



Client 1



Best service provider, very quick and fast, they believe in providing service without compromising quality and money,



Client 2



We had our duct cleaned from A-Z only a few days after the request was made. Very responsive action and high quality cleaning.



Client 3



Excellent experience with Al Saqr Property Management. Always available



Client 4



Very supportive team especially Mr. Hadi



Client 5



Very accommodating! Thank you Mary!



Client 6



I have been a tenant with Al Saqr property Management for 3 years. I can definitely give them the highest rating for their superb high quality service with every details of their service.



# MARKET YOUR PROPERTY WITH US

Finding the right tenant can feel like searching for a needle in a haystack. But fear not! At Al Saqer, we're your expert matchmakers, ensuring your property finds its ideal resident.

We begin with a thorough market analysis to understand the needs and preferences of prospective tenants. By leveraging this data, we craft targeted marketing campaigns that highlight the unique features and benefits of each property.

Our marketing efforts include:

**Professional Photography and Virtual Tours:** Showcasing our properties with high-quality visuals and virtual tours to attract interest and facilitate remote viewings.

**Open Houses and Events:** Organizing open houses and community events to draw in potential tenants and give them a firsthand experience of the property.

**Collaborations with Relocation Services:** Partnering with relocation agencies to connect with professionals moving into the area.

## Streamlined Leasing Process

Once potential tenants express interest, our team ensures a seamless and efficient leasing process. We handle:

**Rigorous Screening:** Conducting thorough background checks to ensure the reliability and suitability of tenants.

**Efficient Onboarding:** Guiding new tenants through the leasing process, from signing contracts to moving in, with clear communication and support.

**Tenant Relations:** Maintaining positive relationships with tenants through regular communication and responsive service, fostering long-term tenancy and satisfaction.

## Boosting Investor Confidence

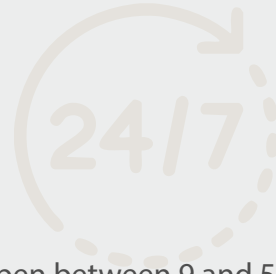
By securing reliable, long-term tenants, we provide a stable and consistent income stream for our investors. Our strategic tenant acquisition not only maintains high occupancy rates but also enhances the overall value and appeal of the properties we manage. This approach ensures that our investors see significant returns on their investments, reinforcing Al Saqer's reputation as a trusted and effective real estate partner.

**Ready to Find Your Property's Perfect Match? Contact Al Saqer today, and let's get started!**

# CONTACT US

## **Support That Never Sleeps:**

Your 24/7 Connection to Peace of Mind



At Al Saqer, we understand that life doesn't always happen between 9 and 5. That's why our dedicated call center team is available 24/7 to be your unwavering support system. Whether you have a pressing question about your property, require assistance with a minor issue, or simply need a friendly voice to address a concern, our team is here for you, every hour of every day. We believe in personalized service and efficient resolution, ensuring your needs are promptly met and your satisfaction remains our top priority. Experience the peace of mind that comes with knowing there's always a helping hand available, whenever you need it most.

Tired of waiting on hold?

Experience the difference with Al Saqer's responsive and personalized 24/7 call center support. Contact us now!

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